



# In touch with customers. In touch with success.

ifm electronic is a global leader in the field of automation technology. In existence for over 50 years, the family run company is a truly world-class employer with global sales exceeding £1BN due to high-quality, innovative solutions and an industry leading company vision, philosophy, and principles.

**Do you have the drive and belief to achieve?**

**Field Sales Engineer – South East**

**The role:**

ifm electronic is looking for a high-quality individual to help continue our excellent sales growth in the UK. The role will include working within varied industries involved in automation and process control. You will be actively looking at achieving growth in customers and in ifm's wide product range. In some product areas ifm are market leaders while in others we are just entering markets and are looking to achieve large growth potentials.

You will be allocated a mix of OEM and End-User customers to manage within the South East of the UK (which includes London, Kent, Essex, Sussex, Surrey, Berks, Hampshire, Wiltshire, Buckinghamshire and Bedfordshire). You will also have an active strategy to increase this customer base. The role is very varied which makes it both interesting and challenging for the correct person.

***“The jobholder is a key contributor to the organisation’s goal of having ifm solutions in every automated process in the UK.”***

**Interested?**

You must currently reside in the UK and be able to provide the appropriate documentation to work in the UK. Email enclosing your CV to [admin.gb@ifm.com](mailto:admin.gb@ifm.com)

**Person:**

Innovative, a positive attitude and tenacity are essential attributes along with a desire to develop and learn. You will also need commercial awareness, self-motivation, and the determination to succeed. Good technical skills and strong sales ability will make you successful in this role. A friendly inquisitive nature is a must as is a strong will to drive our products into the market. You should have a genuine interest in automation and keep abreast of new technologies and ideas.

**Experience:**

Ideally educated to a minimum of ONC/HNC standard, you possess a sound electrical knowledge, preferably enhanced through practical experience in industry. A knowledge of some of the following would be preferred: Sensors, PLC's, Industrial networking, Vision products, Process instrumentation, Condition monitoring, Safety solutions, Industrial software, Automation, IO-Link.

Three years field sales experience is preferred but not a necessity for someone with the right technical skills and a desire to move into a field sales role.

Full product training will be provided.

Very competitive salary, fully expensed company car, Phone, Laptop, Pension plus various other benefits.

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[www.ifm.com/gb/en/shared/company/about-us](http://www.ifm.com/gb/en/shared/company/about-us)